Electrosoft
25 YEARS OF CYBERSECURITY

www.electrosoft-inc.com

ELECTROSOFT
NEWSLETTER: 25TH ANNIVERSARY

CEO REFLECTION: 25 YEARS OF CYBER LEADERSHIP

When I founded Electrosoft in 2001, it was with a simple goal: to bring high-end cybersecurity expertise to the federal government. The company evolved alongside technology advancements and the threat landscape, serving some of the most respected federal defense and civilian agencies. I'm proud that what started as a small, passionate initiative has become an organization that is a trusted partner on some of the most critical federal cybersecurity missions.

Over 25 years, our growth, our contracts, our innovations, and our industry recognition have all been meaningful. But it is our people who define us.

From the very beginning, I believed that core values pave the path to both mission success and personal fulfillment. Integrity, curiosity, and dedication would define not just our work, but who we are as a team. The commitment, expertise, and creativity of our employees are what make us leaders in this field.

As we celebrate our 25th anniversary, we honor the past, embrace the present, and look confidently to the future. Electrosoft's commitment to mission-focused cybersecurity, intelligent innovation, and unwavering integrity will guide us through the next 25 years — and beyond.

- Dr. Sarbari Gupta, Electrosoft CEO

25 YEARS OF GROWTH AND IMPACT

2001
The Start of Something Special

Apr. 2001 | Electrosoft Launch

Setting the Standard

Sept. 2001 | First Prime Contract (NIST)
Mar. 2002 | GSA IT Schedule 70
Jan. 2003 | Top Secret FCL
June 2006 | $1M+ GSA Prime Contract
July 2006 | Reston Headquarters Established

Building Momentum

Oct. 2008 | ISO 9001 Certification
July 2012 | FedRAMP 3PAO Accreditation
Jan. 2013 | $7M+ VA Prime Contract
Feb. 2014 | CMMI Level 2 {SVC & DEV}

Expanding Mission Support

Dec. 2016 | DLA JETS IDIQ
Jan. 2017 | CMMI Level 3 {SVC & DEV}
Sept. 2018 | $41M DOC ITA Prime Contract
Mar. 2021 | ISO/IEC 20000 and 27001 Certification
Apr. 2021 | 20th Anniversary

Scaling with Purpose

July 2022 | $24M USTRANSCOM Prime Contract
Jan. 2023 | $38M+ BEP Prime Contract
Dec. 2023 | NIST CAPSS BPA
Sept. 2024 | DLA JETS 2.0 BPA
Dec. 2024 | OASIS+ IDIQ

Leading in a New Era

Jan. 2025 | Treasury PROTECTS BPA
Aug. 2025 | DigitalNet.ai Investment
Sept. 2025 | $40M HHS Contracts
Sept. 2025 | DHS CISA DTSS BPA

2026
We're Just Getting Started

Apr. 2026 | Celebrating 25th Anniversary

VOICES FROM THE MISSION

The true measure of our success is the difference we make for our federal defense and civilian customers. These quotes reflect the partnership and impact that we're proud to bring to every mission.

> "I want to express my appreciation to the Electrosoft team working with me. They are an integral part of our success. I am honored to work with such competent professionals. They have all contributed to DLA's recent unmodified audit opinion. This team is the best and I look forward to working alongside them to accomplish much more."
>
> – Defense Logistics Agency

> "The quality of Electrosoft's work products has been superior and rarely needed revision. Their technical and project management expertise and advice have been sought after and are well regarded. Their support to the mission of the program significantly increased our capability to meet our goals and objectives."
>
> – General Services Administration

> "Awesome job today! Great work facilitating!"
>
> – National Institute of Standards and Technology

> "I am writing to express my deepest gratitude for your invaluable assistance with last week's event. Your professionalism, patience, and grace throughout the process were truly remarkable and did not go unnoticed. You and your team have exemplified what it means to represent the National Science Foundation (NSF) with distinction."
>
> – National Science Foundation

> "We are most definitely one team here and making security work for our customers is part of making effective security. Just wanted to let you know how much I appreciate the effort you're putting into making things work."
>
> – U.S. Department of Commerce

> "Achieving this important milestone will significantly reduce compliance risk and will improve our cybersecurity posture. Thank you for your diligent work and excellent support!"
>
> – U.S. Transportation Command

For more customer quotes, visit the Client Kudos page on our website.

VALUES THAT DEFINE US

Our core values are the foundation of our work environment and business objectives. From senior leadership to the newest team members, these principles provide a clear standard for how we work, decide, and lead — supporting mission delivery and driving success across the organization.

- INTEGRITY
- CUSTOMER SERVICE
- EXCELLENCE
- INNOVATION
- RESPECT

EXPERIENCE THAT ENDURES

We're pleased to spotlight thoughts from several long-term employees at Electrosoft. They bring valuable expertise and insights every day, strengthening our team and its enduring impact on our mission.

Melissa Barnes
Quality Management Representative
22 Years at Electrosoft

"As an auditor, I see how dedicated the company is to Quality and ensuring our customers are very satisfied with our services. The dedication of each employee is evident in the work performance that we deliver. I'm excited to see what the next chapter is with the ongoing advancement in technology."

Crystal Mertes
Proposal Director
11 Years at Electrosoft

"Electrosoft is an ideal environment for individuals who value continuous learning, innovation, and staying knowledgeable of where the Federal market is headed. What makes me proudest about my time here is the growth we have achieved through hard work by a dedicated team of highly skilled professionals dedicated to service excellence."

Shomari Alexander
Senior IT Auditor
8 Years at Electrosoft

"The moment I knew this company was different was when I first met the CEO of the company. She was very approachable and I could tell she was the epitome of a TRUE Professional. What I like best about working at Electrosoft is its positive culture, a very meaningful purpose, and the work-balance concept."

Laura Lee Grimes
J6 Senior Executive Admin
7 Years at Electrosoft

"I know I am valued and appreciated for the support I provide to my peers and coworkers."

PERSPECTIVES FROM THE TEAM

Every day at Electrosoft is shaped by the talent, dedication, and perspective of our team. These voices offer a glimpse into how our team members work together to achieve results.

"Electrosoft is by far one of the best companies I have worked for in my career, and there have been several. Everyone is truly a team player, and the support I have received thus far is beyond recognition."

Senior Configuration Management Specialist

"I love the fact that even though the company is growing, it still feels like a small family. Everyone is always easy to reach and helpful with any questions I have. And, when the CEO asks you where you want your career to go and tells you to reach out if you need anything to get there, that is an important distinction."

Business Process Subject Matter Specialist

"The people are the best part of Electrosoft. I also like providing my customers with the best possible service. I've always been motivated by the idea that the better I do my job, the less people know I'm doing it."

Senior Network Administrator

"One of the first things that struck me about Electrosoft's culture is true teamwork. I am blessed that my coworkers do not hesitate to step in when needed, answer questions, and provide resource suggestions. There are no silos here – and that is a welcome work environment. I learn something every day."

Senior Business Analyst

"Electrosoft offers the best training and team building; I never miss an event. It is nice to know that everyone supports each other in different ways, no matter where you live and work."

Acquisition Analyst

"I appreciate the collaborative environment and how teams across the company work together to get things done. It's a place where everyone's contribution matters."

Proposal Manager

"I enjoy being part of a team where everyone contributes expertise, supports each other, and works toward delivering customer solutions. I appreciate the opportunity to grow professionally while surrounded by colleagues who are passionate, knowledgeable, and willing to share their insights."

PACS Lab Manager

For more voices from team members, visit our TeamSpeak page on the Electrosoft website

SHAPING WHAT'S NEXT

We thank our employees, customers, and partners for helping Electrosoft reach this special milestone. We couldn't have done it without you. Looking forward, we are increasingly embracing intelligent automation to secure, transform, and streamline — delivering innovative solutions that support our customers' missions and the evolving landscape of cybersecurity and digital engineering. Here's to all that's ahead!

5 LESSONS IN 25 YEARS

Our CEO, Dr. Sarbari Gupta, shares these words of wisdom.

"Do what you say. Say what you do."

"Hire for integrity. Train for skill."

"Culture outlasts contracts."

"Cyber is never 'done'."

"Mission first. Always."