ELECTROSOFT
NEWSLETTER: Q2 2024

INTRODUCTION

Electrosoft's strategic vision encompasses elements of technical expertise, service to our federal customers, and growth. As we move forward together, we are united by a strong culture built on the core values of integrity, customer service, excellence, innovation, and respect.

In Q2, our vision and culture were front and center as we hired a new leader, earned industry recognition for our leadership and culture, shared our insights, and received customer kudos for our team. We were also proud to earn new and follow-on contracts from federal customers.

We invite you to learn more about our customers, team, and industry engagement below.

FEATURED CUSTOMER CONTRACT WINS

Our work with federal agencies is grounded in a deep respect for their missions and a determination to support their cybersecurity and enterprise modernization initiatives. We're especially honored to support customers through a series of initiatives that allow us, together, to build on successes over years and even decades to further streamline, strengthen, and secure operations and missions.

In Q2, Electrosoft contract awards included several which enable us to continue advancing our customers' cyber resilience and leadership.

Electrosoft Wins $4M Prime Contract for Cybersecurity Services from the Department of Commerce ITA

Electrosoft has proudly supported Department of Commerce (DOC) bureaus and their missions since 2001. In Q2, the DOC International Trade Administration (ITA) awarded Electrosoft a $4 million Cybersecurity and Risk Management prime contract from The Office of the Chief Information Officer (OCIO). Under the contract, Electrosoft will continue providing cybersecurity program services to ITA's Cybersecurity and Risk Management Division.

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Electrosoft Awarded Two Cybersecurity and Privacy Support Services NIST CAPSS IDIQ Task Orders

Electrosoft's history of supporting the National Institute of Standards and Technology (NIST) spans more than 20 years. NIST awarded Electrosoft two task orders on the Cybersecurity and Privacy Support Services (CAPSS) IDIQ.

- **Cryptographic Validation Program (CVP) Support task order.** Electrosoft will provide operational and development support to the CVP program.
- **Information Security and Privacy Advisory Board (ISPAB) Support task order.** NIST is continuing to enlist Electrosoft support for each ISPAB meeting, capturing emerging information security and privacy issues that could affect federal information systems.

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FORWARD-THINKING LEADERS

Strong double-digit year-over-year growth has prompted us to add key leaders to help guide our teams and programs through and beyond this growth curve.

Introducing Jason Ballah, VP of DOD Programs

We're delighted to have senior defense and government contractor executive Jason Ballah join us as Vice President of DOD Programs.

Jason brings more than 25 years of experience in the DOD and multi-divisional companies, leading operations and business strategies to optimize technology, cybersecurity, and application development. He oversees all aspects of our DOD programs.

Learn more about Jason and the rest of our leadership team.

MEET THE TEAM

PRESTIGIOUS INDUSTRY AWARDS

We are honored and humbled to receive multiple industry awards in Q2, including recognition for having a Top Workplace, Women in Leadership, and Diversity in our workforce. These highlights are just the latest industry awards for Electrosoft, which has been recognized for leadership, culture, cybersecurity and technology expertise, and more.

Washington Post | Top Workplace 2024

For the third time, The Washington Post has named Electrosoft as a Top Workplace. Based entirely on employee feedback, the award recognizes the company for its engaging work environment.

"Electrosoft's core values form the key tenets of our organizational culture and it is gratifying to be recognized for the special culture we have created," said Dr. Sarbari Gupta, CEO of Electrosoft. "I am proud of what we've built, the team we have in place, and this acknowledgment of how we work together."

TOP WORK PLACES 2024 The Washington Post

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Women in Technology | 2024 WIT Leadership Award Winner for Small Business/Entrepreneur

Electrosoft's CEO, Dr. Sarbari Gupta, was honored with the prestigious 2024 WIT Leadership Award for Small Business/Entrepreneur. The 25th annual WIT Leadership Awards honored and celebrated women professionals who have demonstrated entrepreneurial, STEM, government, and corporate industry success while inspiring colleagues, partners, and their community.

Dr. Gupta's career trajectory began as a technologist with entrepreneurial aspirations, founding Electrosoft in 2001. Today, the company is recognized for its cybersecurity expertise, leadership excellence, top company culture, high customer satisfaction, and robust growth trajectory.

25 YEARS LEADERSHIP AWARDS 2024 WOMEN IN TECHNOLOGY

KEEP READING

WBJ | Corporate Diversity Index of Midsize Companies in Greater Washington

The Washington Business Journal named Electrosoft to its distinguished 2024 Corporate Diversity Index for Midsize Companies in Greater Washington. Compiled annually, the Index ranks companies based on the percentage of employees that are people of color. Electrosoft ranked #34 on the list of 62 midsize companies, with people of color making up 57% of the company's workforce.

Electrosoft is dedicated to advancing diversity and inclusion not only within its own ranks but also within the broader government and contractor community. Dr. Gupta and an Electrosoft colleague are named co-authors of the recently revised NIST SP 800-63, Digital Identity Guidelines. SP 800-63 supports more citizens getting through the identity proofing process to access government services, which will better accommodate diversity, equity, and inclusion of citizens from all backgrounds.

READ MORE

CYBERSECURITY PERSPECTIVES

Electrosoft is proud to share our cybersecurity perspectives, examining trends, learning about advancements, and sharing best practices. In Q2, our CEO and one of our Program Directors discussed federal cybersecurity and Zero Trust trends in video events. To explore these and other Electrosoft thought leader assets, visit the resources page on our website.

Dr. Sarbari Gupta: Federal Cybersecurity Trends | Cybersecurity TV

"Biometrics has been part of the federal identity arena for about 20 years now. The Federal Civilian Government's PIV Card and the Department of Defense's Common Access Card both contain facial image biometrics, fingerprint biometrics, and they have for over 20 years. But lately, the standards have changed so that a person can actually authenticate electronically using their facial image, meaning it's a one-on-one match with what's on the card."

That excerpt is from a recent Cybersecurity TV interview with our CEO, Dr. Sarbari Gupta, about federal cybersecurity trends.

WATCH VIDEO

Cecil Dildine: Securing Success: RMF and Zero Trust Unleashed | ATARC Webinar

Electrosoft Program Director Cecil Dildine joined other federal cybersecurity leader panelists for a one-hour webinar, "Securing Success: RMF and Zero Trust Unleashed." ATARC, in partnership with Electrosoft, facilitated the panel discussion which touched on the current state of Zero Trust modernization initiatives in the federal government, challenges and benefits of a Zero Trust approach to cybersecurity, and how an agency's risk management framework relates to Zero Trust.

WATCH RECORDING

OTHER INSIGHTS

Federal enterprise modernization initiatives are bigger than security alone. Here are two blogs from our Electrosoft colleagues sharing insights on adopting cloud services and how USAccess enables Personal Identity Verification (PIV) credentials and updates.

Electroblog | Can You Trust the Cloud? | Annie Sokol

The term "cloud" is short for "cloud computing," but it has been cleverly promoted as something more personal like our go-to-friend, Alexa, who exists in the cloud. Alexa can answer nearly every question posed, providing the internet is available to transmit the query.

LEARN MORE

Electroblog | How Does USAccess Manage PIV Cards for Government Employees and Contractors? | Allan Watkins

Today, it is critical to protect the security of personal identity data as well as to ensure secure access to government computers, information systems, and facilities. Thus, new federal employees and contractors typically obtain a Personal Identity Verification (PIV) card when onboarding. And they will interact with USAccess to secure their credentials.

If you ever wondered about PIV cards and what entity manages the issuing process for these essential identity and access management credentials, read on.

READ ON

IN THEIR WORDS: CUSTOMER KUDOS

There is nothing more gratifying than hearing from our customers about how our team is serving them well. Here are just a few of the kudos celebrating #TeamElectrosoft in Q2.

> "I am writing to express my deepest gratitude for each of your invaluable assistance with the [event] last week. Your professionalism, patience, and grace throughout the process were truly remarkable, and they did not go unnoticed. You and your team have exemplified what it means to represent the National Science Foundation (NSF) with distinction."
> – National Science Foundation

> "I wanted to pause and take an opportunity here to express my sincerest appreciation for the team effort that resulted in the completion of our SOP/ Job Aides. Great Team Effort! Much respect and appreciation for you all."
> – Defense Logistics Agency

> "I'd like to take the time to recognize the SCA team for doing such an awesome job. I've been pleased with their performance and support they provide. During the recent leave period, nothing fell through the cracks. I really appreciate their level of thoroughness and professionalism. Please extend my gratitude and recognition."
> – Bureau of Engraving and Printing

> "Thank you for your work and informative presentation on … how TRANSCOM is getting after the diligent and detailed work needed to complete ZT Orchestration. … I look forward to partnering and working on all things ZT to advance the mission and efforts of TRANSCOM."
> – U.S. TRANSCOM

For more from our customers, visit our website.