ELECTROSOFT
NEWSLETTER: Q3 2023

INTRODUCTION

Federal government agencies are exploring and adopting Zero Trust approaches to cybersecurity. One main thread of that exercise is Identity, Credential, and Access Management (ICAM) — and the innovations, solutions, and best practices of ICAM. That was a repeated theme in Electrosoft's Q3 2023 activities as we continue to support federal customers in protecting their critical data, information, and systems.

Contract Wins: Electrosoft Selected by New and Existing Federal Customers

In Q3, we welcomed the Bureau of Engraving and Printing to Electrosoft's community when BEP selected us for cybersecurity support services. We were proud, too, to be awarded contracts that broaden and deepen collaborations with existing customers.

$37.8M Bureau of Engraving and Printing Cybersecurity Support Contract

The Department of Treasury, Bureau of Engraving and Printing (BEP) produces 8 billion U.S. currency notes and vital security documents annually in secure U.S. printing facilities. In Q3, the BEP Office of Critical Infrastructure and Information Technology Security (OCIITS) awarded Electrosoft a cybersecurity support contract valued up to $37.8M. Under the five-year prime contract, Electrosoft will provide security program management support and analytical and technical cybersecurity support to protect BEP assets.

"We are honored to support the BEP OCIITS mission and assist with strengthening the agency's cybersecurity posture," said Dr. Sarbari Gupta, Electrosoft CEO.

READ MORE

Second Follow-On Contract for $8.5M DLA J6 IT Audit Support

The Defense Logistics Agency IT Operations (J6) awarded Electrosoft a prime contract valued up to $8.5M for IT Audit Support Services. This is the second three-year follow-on contract awarded to Electrosoft, to assist DLA J6 with preventing and remediating IT audit findings.

"DLA models best practices when it comes to proactively managing and monitoring compliance and risk mitigation. The J6 team self-identifies and resolves potential risks to operate from a position of strength," said Mike Tillman, Electrosoft COO. "We are honored to continue supporting DLA J6 in advancing their proactive IT audit posture."

LEARN MORE

DLA Selects Electrosoft for ICAM Segregation of Duties Business Support

The Defense Logistics Agency awarded Electrosoft a new Identity, Credential, and Access Management (ICAM) prime contract to support the government's design and implementation of segregation of duties (SOD) controls. SOD provides the ability to restrict users from performing incompatible actions within business processes and to enforce the principle of least privileged access.

The complex DLA IT environment consists of "hundreds of systems and thousands of users, each with multiple system roles, resulting in millions of user role associations," said Dr. Sarbari Gupta, Electrosoft CEO. "We are honored to bring our extensive knowledge of the DLA IT environment and deep experience in ICAM and SOD to help mitigate and limit risk from fraud or rogue users."

READ NEWS

Growth: Federal BD and Growth Executive Mark Hopkins Joins Team

Electrosoft continues to build our business development team, recently adding federal BD and growth executive R. Mark Hopkins. As Director of Business Development and Strategic Capture, the nearly 30-year industry veteran will support our opportunity pipeline development, strategic partnerships, and market and trend analysis.

"Mark has exactly the leadership and business development acumen we need for our next steps in serving the federal market with innovative IT services," said Wes Postol, SVP of business development at Electrosoft. "We are delighted to welcome him to the team."

KEEP READING

Thought Leadership: ICAM and Zero Trust Top of Mind in Federal Market Discourse

Our team is constantly in dialogue with customers, partners, and other federal cybersecurity practitioners and thought leaders, with the aim to thwart cyber adversaries from gaining malicious access to systems and data. We also make a point to share educational information and best practices on topics of interest to the community. Here are just three from Q3.

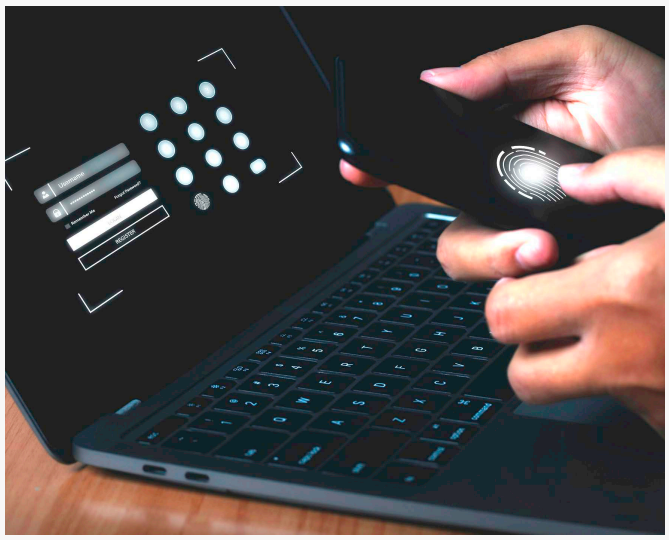
WT 360 Podcast | People Are at the Center of all Cyber Dialogue

WT 360 is the place for conversations on what's driving the federal government market now and where the sector is going. It looks at the market from all angles through interviews with industry executives and informed observers of the sector.

Senior Staff Reporter Ross Wilkers interviewed our CEO, Dr. Sarbari Gupta, about what the government is asking of industry in today's cyber landscape. She took the conversation away from just being about technology and instead centered around teams and talent. She also explained how companies such as Electrosoft have carried out their own cyber practices and cultures amid the emergence of standards like CMMC and talked about industry teaming as a small business founder.

LISTEN TO PODCAST

Leveraging Passkeys for Strong Authentication of Dynamic Teams of Enterprise Users | by Dr. Sarbari Gupta



In disaster response and emergency scenarios, different organizations (such as nonprofits and state, local, and federal government entities) frequently form dynamic teams to perform critical, time-sensitive operations, often in challenging environments. To accomplish necessary short-term collaboration, though, it's tough for dynamic team members to share data and access common online applications easily and securely.

In this GRC Outlook bylined article, our CEO, Dr. Sarbari Gupta, outlines how FIDO Alliance passkey technology enhances online security and authentication.

READ ARTICLE

Using Attribute Pairings to Control Access Authorization: The ABAC Model | by Dave Silver

Persistent, sophisticated cybersecurity threats demand more stringent and reliable forms of access control. Available solutions include Role-Based Access Control (RBAC), which associates access permissions with a user's role, and Attribute-Based

Access Control (ABAC).

The ABAC model relies on real-time decision making to control access. Coupled with its capacity to verify entity identity, ABAC is seen as foundational to both identity management and Zero Trust.

READ BLOG

Industry Engagement: Electrosoft CEO is Guest Speaker for ITServe and Featured ATARC Member

At Electrosoft, our CEO, Dr. Sarbari Gupta, leads the way with sharing knowledge and connecting with others engaged in the federal cyber resilience mission. ITServe and ATARC are just two of the organizations she works with. In Q3, she was a featured speaker at one association event and a featured member for the other.

ITServe GovCon 2023 | Dr. Sarbari Gupta, speaker

ITServe Alliance is an association of IT Services organizations across the U.S.

Our CEO, Dr. Sarbari Gupta was a featured speaker at the group's ITServe GovCon 2023 event in Herndon, Virginia, sharing her insights on effective strategies for winning federal government contracts.

ATARC | Member of the Month | Dr. Sarbari Gupta

ATARC Member of the Month:

Electrosoft

Dr. Sarbari Gupta, Chief Executive Officer, Electrosoft

Dr. Sarbari Gupta, is a recognized thought leader and speaker on cybersecurity, zero trust, ransomware, ICAM, FIDO passkeys, OSCAL and more. She is an active NIST collaborator and co-author, helping to shape cybersecurity standards and guidelines to improve federal cyber resilience. As CEO, Dr. Gupta is responsible for establishing corporate strategy and vision, shaping corporate culture and cultivating business relationships to enable Electrosoft to thrive.

Our Founder and CEO, Dr. Sarbari Gupta, is an active thought leader who tirelessly engages with others who are shaping the best practices for federal cyber resilience. It's fitting that the Advanced Technology Academic Research Center (ATARC) selected Dr. Gupta as the association's Member of the Month in August. Congratulations, Sarbari!

Thank you for your continued support and partnership. If you have any questions or need support, just let us know. In the meantime, we invite you to explore more resources on our website, for the latest insights.

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