# ELECTROSOFT

## NEWSLETTER: Q2 2023

### INTRODUCTION

Even as the frequency and severity of security threats escalate, technology is evolving just as fast. And federal government is engaged in digital transformation efforts to securely optimize and centralize the management of its emerging technology ecosystem.

Many of Electrosoft's second quarter activities were about engaging with clients, partners and others in the federal community to identify, shape and implement transformative IT solutions for cyber resilience.

## Contract Wins: Federal Agencies Select Electrosoft for New and Extended Services

We take great pride in supporting federal agencies to optimally incorporate the best tools, technologies and practices for continual modernization with minimal impact to ongoing operations – while strengthening their cyber resilience. In Q2, we were exceptionally pleased to welcome new clients and extend our strong partnerships with existing clients to advance their programs, including contracts with the DLA and ITA.

## $5.4M Contract from the DLA J6 PEO

The Defense Logistics Agency Information Operations (J6) Program Executive Officer (PEO) (J62) awarded Electrosoft a $5.4M recompete contract for configuration management support services. Under the three-year prime contract, the company will deliver systems security engineering support and other services to advance the agency's digital transformation. “It is an honor to support DLA PEO J62's mission of developing, delivering and sustaining critical combat support IT solutions for the Department of Defense and the DLA enterprise," said Electrosoft CEO, Dr. Sarbari Gupta.

READ THE ANNOUNCEMENT

## $4.5M DOC ITA Cybersecurity Services Contract

The Department of Commerce (DOC) International Trade Administration (ITA), responsible for promoting U.S. exports in the international marketplace, is the premier resource for American companies competing in the global marketplace – and Electrosoft has proudly supported the DOC since 2001! In Q2, the DOC ITA awarded Electrosoft a $4.5 million Cybersecurity and Risk Management contract to build on the cybersecurity program services the company has been supporting since 2018.

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## Growth: Electrosoft Continues to Build Growth Team

Building on the addition of two growth leaders earlier this year, Electrosoft has hired federal growth and strategy leader Andrew Carr as Director of Business Development. He brings nearly two decades of federal IT and mission support delivery and growth experience to the position and joins the team after working with Electrosoft for more than a decade in previous roles. Carr has held leadership positions at Groundswell, IBM and CSRA (now, General Dynamics), among others.

"Electrosoft has experienced tremendous growth in the last couple of years, as federal agencies prioritized their digital transformation and cyber resilience initiatives," said Wes Postol, SVP of business development at Electrosoft. "Andrew's acumen as a leader and technology-minded business development professional aligns with our core competencies and growth goals."

READ NEWS

## Thought Leadership: Electrosoft Team Shares Cybersecurity Insights

As quickly as cyber threats and attacks escalate and evolve, the federal government community is updating guidelines and technologies to stay ahead of cyber adversaries. We are proudly supporting the initiatives – and sharing our expert perspectives on developments and best practices. Here are just three recent thought leadership publications.

## Women Reshaping the Cybersecurity Industry | Dr. Sarbari Gupta

"Get educated" and "Learn the basics of computers and networking through formal coursework or self-learning" are just two tips from our CEO, Dr. Sarbari Gupta, in an interview with Authority Magazine about the essentials for creating a highly successful career in the cybersecurity industry. She also shares insights about OSCAL, passwordless authentication and other application security developments.

READ DR. GUPTA'S INSIGHTS

## Digital Transformation Demands a Unique Brand of Federal Contractor | by Wes Postol

Digital transformation connotes something different to every person and organization, depending on where they currently stand. At its core, it involves organizations applying the latest digital technology so they can draw upon the best available information to maximize value, optimize processes, enhance interoperability and enable rapid adaptation to changing conditions. An essential, yet often overlooked, element of digital transformation is that cultural change is essential to its success.

READ THE BLOG

## Forming a Network to Fight a Network: The Counter-Ransomware Initiative | by Jeanne Zepp

Ransomware is a major issue affecting U.S. businesses and private individuals. However, we are not the only nation dealing with this problem. It is an international scourge perpetrated by bad actors from around the globe, often working in tandem.

This shared problem called for a collective response and, in 2021, the White House facilitated the first meeting of the Counter-Ransomware Initiative (CRI), attended virtually by over 30 countries. The initiative seeks to minimize and eventually eradicate future ransomware attacks by focusing on ransomware disruption, attack resilience, digital currency misuse and countermeasures enhanced by mutual cooperation.

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## Industry Education: Electrosoft CEO Joins AFCEA and ATARC for Educational Sessions

Our team is proud to work with the government contracting community, including associations like the Armed Forces Communications and Electronics Association (AFCEA) and Advanced Technology Academic Research Center (ATARC). In support of federal cybersecurity education, in Q2, we sponsored an ATARC webinar and our CEO, Dr. Sarbari Gupta, participated in that webinar and an AFCEA panel.

## AFCEA TechNet Cyber: Zero Trust Cybersecurity Principles Panel

Dr. Gupta facilitated a senior cyber leaders panel, “Moving Toward Zero Trust Cybersecurity Principles," at AFCEA's flagship TechNet Cyber event. The conference explored the policy, strategic architecture, operations and C2 needed to operate in a digital environment, successfully and securely.

“Cyber adversaries have changed the game of attacks, evolving their techniques and tactics to launch continuous assaults on our nation's ever-expanding attack surface," said Dr. Gupta. The session explored how the Zero Trust Model is shifting the paradigm for securing government infrastructure, networks and data.

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## ATARC: Streamlining Security Authorization Through OSCAL Automation Webinar

As federal agencies are required to undergo a time-consuming and error-prone process of security authorization to operate (ATO) for each information system in accordance with FISMA, they tend to rely heavily on manual documentation processes. Electrosoft sponsored and spoke at the ATARC webinar, designed to explore opportunities and challenges in leveraging the Open Security Controls Assessment Language (OSCAL) and integrating OSCAL-based ATO processes gradually into agency FISMA processes.

WATCH ON DEMAND